Always listen to the experts. They'll tell you what can't be done and why.

> Then do it. ~ Robert Heinlein





5627 University Way NE • Seattle • 206.527.4822 • hwww.rodcycle.com

R+E CYCLES NEWS • THE NEWSLETTER OF CYCLING VALUES! MARCH 2007

Spring is here, and the season is already in full swing even before Seattle Bike Expo.

The following pages will give you a glimpse of what was going on behind the scenes at R+E Cycles this winter, as well as a good look at the 2007 line of Rodriguez Bicycles. This is a big newsletter, so you'll want to warm up your coffee to properly enjoy.

The winter at R+E Cycles is always a time for improvements. Last winter saw huge change as we reinvented the way we make bikes and created from the ground up a whole new software system for fitting bikes.

This winter seemed a bit more subdued on the surface, but behind the scenes, there was a lot going on.

## A Work of Art:

The change that you will notice the most in the store is the new NEXT-fit adjustable bike. The one we had was 10 years old, and not designed for the amount of use that we were putting it through. When we made the first one, our intention was to only use it a few times per week for custom bike sales. Read more about this amazing new product on **page 5**.

## Website updates:

This winter was also a time for updating our website to highlight some of the things we are doing now. We've added many new features to www.rodcycle.com, as well as built 2 new websites that highlight the Trillium custom bicycles (www.trilliumcycles.com) and also the NEXT-fit system (www.next-fit.com). For details on these websites see page 7 (or just go to the website).

## Software updates:

Of course Scott and I were busy updating the Next-fit™ software for the coming year. Most of the improvements made in the software this winter address internal efficiency and communication issues for accurate book keeping. Not too exciting to describe here, but rest assured we're excited about the updates.

## **Computer updates:**

I've been putting off updating our computer hardware for about 6 years now (my main computer is a 1997 model). We run 12 computers, 6 printers, a few scanners, and lots of outdated software. This winter I am performing the first step in updating all of this old hardware. Read more on page 9.

## Just Your Size:

2007 marks our second year of offering 15 production sizes in our Rodriguez bike line, more than any other manufacturer. Read more on <u>page 3</u>.

There is just too much great stuff in this newsletter to write it all here, so I'll stop my yammering and just welcome you to the 2007 season, and let you get on with the reading.

## <u>HOURS</u>

Monday ~ Closed Tuesday - Friday 12 ~ 6 **Saturday - 10 ~ 5** Sunday ~ Closed by Appointment ~ anytime



R+E Cycles

Since 1973

vww.rodcycle.com

5627 University Way NE Seattle, WA, 98105 206-527-4822 fax 206-527-8931 email Sales@rodcycle.com R+E Cycles -

The only shop around with a real coffee shop built right in. If you would like to plan a ride that incorporates the R+E Cycles coffee



shop, just call ahead and we're always happy to accommodate your group.

## HAVE A DRINKON

All you have to do is spend \$10 or more in R+E Cycles, and then you can use this coupon for a coffee drink of your choice in our coffee shop.

One coupon per customer

FREE COFFEE DRINK

## CHIRPIN' LIKE A BIRD?

If you're bike is chirpin' like a bird, it's probably because your chain is drier than dirt! Do your riding buddies a favor and lube that sucker up! We'll even help you out with a 30% discount on Triflow. Reg. \$5 2oz bottle

With Coupon Just \$3.50

Limited to stock on hand. No cash value. Expires 4/21/2007

A few years ago the U-lock industry took a huge beating because of a video on the internet. It seems that the key system was easy to pick with a ball point pen. This is not a good feature in a bike lock. Well, since that time people have been locked in conflict about the best way to secure their prized possessions. The good news is, the U-lock is now

> back in contention with a brand new key system. Use this coupon to get a full sized knox U-Lock for 1/2 price! Reg. \$25

> > With Coupon Just \$12.50

> > > Limit 2 per customer

Hey! What's going on here??

You just want a comfortable riding bike for riding STP, a few entry level triathlons, or some weekend club rides, but everyone's trying to sell you an aluminum bridge truss? The Rodriguez Sport is for you.

The Rodriguez Sport is our biggest seller. The frame is hand crafted from the lightweight OX Platinum tubing. It

comes in 3 different component configurations for 2007, including a flat bar option. It includes a rear rack braze-on (something most modern sport bikes leave out) as well as a triple crank set (something no Seattleite should be without!). This bike rides light, fast, and provides both comfort as well as versatility. You won't find a better hand crafted bike anywhere near the price of the Rodriguez Sport and SL bikes.

This bike is perfect for getting into shape, doing triathlons, organized rides, commuting, or just havin' fun. If you're looking for a comfortable yet quick riding bike that fits great and is affordable, this is one to check out!

- True Temper OX Platinum tubing
- Profile carbon fiber fork
- Available in 15 sizes (read more on page 3) to fit men and women (custom for just a \$200 upgrade)
- Available in 4 color choices instead of just one (custom paint upgrade also available)



Rodriguez Sport Flat Bar **\$2,199** 

WTB or Planet Bike

Tube Set OX Platinum Fork Profile carbon fiber SRAM X-7 trigger Shift Levers Brakes Tektro Dual pivot FSA Omega MegaExo Bottom Bracket FSA Omega MegaExo Cranks SRAM X-7 Front Derailleur SRAM X-7 Rear Derailleur Hubs Shimano 105

Shimano 105 Rims **DT 14G** Spokes Tires Serfas Seca Handle Bars Alloy Flat Bars Head Set Cartridge Sealed ATB Grips Tape Seat Post Alloy

Rodriguez Sport Mirage \$2,099

OX Platinum Profile carbon fiber Campagnolo Mirage Ergo 9x Tektro Dual pivot FSA Omega MegaExo FSA Omega MegaExo Campagnolo Champ Triple Campagnolo Champ Triple Formula Sealed Bearing Velocity Aerohead

DT 14G Serfas Seca Profile H2O Cartridge Sealed Cinelli Cork Alloy

WTB or Planet Bike

SL Veloce **\$2,699** 

OX Platinum Profile carbon fiber Campagnolo Veloce Ergo 10x Campagnolo Veloce FSA Omega MegaExo FSA Omega MegaExo Campagnolo Comp Triple Campagnolo Comp Triple Easton Vista

Easton Vista Easton Vista Serfas Seca Profile H2O Cartridge Sealed Cinelli Cork Origin 8 Carbon Fiber

WTB or Planet Bike

Campagnolo



for more information and color photos visit us on the web

Saddle

## Team Rodriguez E ENS Ele with her Rodriguez Sport bike after conquering Stevens Pass during her first Courage

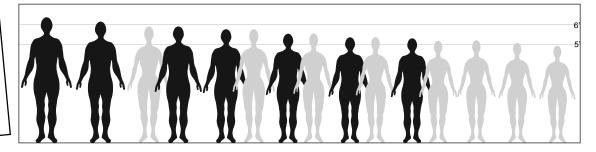
## JUST YOUR SIZE

If a bike doesn't fit right, it's not going to be ridden. A bike not ridden is a very sad bike. Our efforts at Rodriguez Bicycles to prevent the creation of very sad bikes has been nonstop since the 1970's.

Along with the development of the NEXT-fit™ software system came the realization that we could fit 90 to 95% of our customers if we built our Rodriguez bicycles in 15 sizes instead of just 10. With the improvements we made in our frame shop last winter, we no longer have to batch similar sizes and types of bicycles together when we manufacture them (see March 2006 Newsletter). This enables us to build 15 production sizes as easily as we could build 6 sizes (like other builders).

Rodriguez Bicycles are offered in 15 production sizes, in addition to our custom offerings. The improvements didn't end there though. Our new manufacturing method smoothed out things in our paint shop as well. This allows us to offer more choices in paint and decals at no extra charge. Any production bike can be painted one of 4 paint jobs, with your choice of 4 different decal styles (of course custom paint is still an option as always).

How about that? 15 sizes, 4 colors, 4 different decal options, and lighter weight, stronger tubing for every production bike we make and no upgrade charges? Add to this the NEXT-fit™ software system of fitting, and you've got the best lineup we've ever offered!



for more information about our fitting and sizing, visit us online at www.rodcycle.com

## EYE SORI

Maybe not now, but you will have sore eyes if you don't use proper protection! Use this coupon to get 2 pair of sunglasses for the price of one at R+E Cycles. Get a pair of tinted, and a pair of clear and then you'll have no excuses not to ride even if it's not sunny

Classic. Read her story in our online customer scrapbook at www.rodcycle.com

2 for 1 Sunglasses!

outside. Reg. \$20



Limited to stock on hand. No cash value. Expires 4/21/2007

## DOES YOUR BACK LOOK LIKE A JACKSON POLLACK PAINTING?



Even in the spring it can rain a bit around here. You don't always want fenders on the bike though do you? What to do, what to do, what to do...... I've got it! Why don't you head down to R+E Cycles for a set of Speedez easy on-easy off fenders? These babies whip on and off in seconds. That way you can look cool on the days with no rain, and your back will stay nice and clean on those 'not so dry days'. Reg. \$34.99

With Coupon Just \$29.99

Limited to stock on hand. No cash value. Expires 4/21/2007

## THE SHIRT OFF OUR BACK

We're going to sell you the shirt off our back! That's right, now you too can look as stylin' as we here at R+E Cycles with the same official garb we wear. This year available in Navy or Gray! Reg. \$29.99 With coupon just \$19.99

A Fashion Upgrade for any wardrobe Just \$19.99



Limited to stock on hand. No cash value. Expires 4/21/2007 ---------

I know how it goes. You got your bike ready for the season, the sun came out, and off you go on your first ride of the season. Too bad those old beat up bottles don't look as good as you do in your sweet new R+E T-shirt and spandex shorts. Well, we'll help you out with that as well. Purchase any Blackburn Stainless Steel Chicane water bottle cage (\$15) and we'll throw in a brand new R+E Cycles water bottle. The Chicane won't stain, so your bottle will stay looking good. \$4 value

## FREE BOTTLE

Free is a VERY good price!

Limited to stock on hand. No cash value. Expires 4/21/2007

## WORKIN' ON THE CHAIN GANG!

Use this coupon to get a Park chain cleaning system for just \$35.99. Minimize your mess

and impress all of your riding buddies with the cleanest chain of the group! Reg. \$40 Hurry, supply is limited!

**SAVE 10%** 



Limited to stock on hand. No cash value. Expires 4/21/2007

...at Seattle Bike Repair! Nobody wraps like the guys at SBR, and I'm sure that most of you out there are about due for a good wrap, so why not take advantage of this great special, get your bars lookin' great



and save a little money in the process? We'll do the labor for just \$12.50 (reg. \$25) when you buy any Cinelli or Fizik bar wrap (\$19-\$20). Limited to stock on hand.

SAVE 10%

## Fenders, front and rear racks, big wide tires, bomb proof fork, these are no problem for the Rodriguez Adventure Touring bike. This is a comfortable, classic touring bike with modern as well as old school conveniences.

## TOURING

We started building these again when the bike industry gave up on making well designed touring bikes. This bike is a class act right down to the stainless steel bottle opener on the seat stay. Whether you are planning an extended bicycle tour, or commuting to and from work, this bike is for you!

Our touring bikes are made from lightweight, comfortable riding OX platinum tubing. Our customers ride their touring bikes alot, so all of the components are selected for their quality and ability to be repaired as needed. This year we're offering the Adventure with the Ultimate component package which includes Phil Wood bottom bracket.

- True Temper OX Platinum tubing
- Available in 15 sizes (read more on page 3) to fit men and women (custom for just a \$200 upgrade)
- Available in 4 color choices instead of just one (custom paint upgrade also available)
- Four different decal options



## Adventure Flat Bar \$2,299

Tube Set **OX** Platinum Fork Steel Shift Levers SRAM X-7 trigger Tektro ATB Brake Levers Tektro Cantilever Brakes Bottom Bracket Shimano Sealed Cranks Alloy 28/38/48 Front Derailleur SRAM X-7 Rear Derailleur SRAM X-7 Chain SRAM PG91 Hubs Shimano 105 Velocity Dyad Rims Spokes DT 14G Serfas Kevlar Belted Tires Handle Bars Alloy Flat Bar Head Set Cartridge Sealed ATB Grips Tape/Grips Saddle WTB or Serfas

## Adventure Mirage \$2,199

**OX** Platinum Steel Campagnolo Mirage 9x Campagnolo Mirage Tektro Cantilever Shimano Sealed Alloy 28/38/48 Shimano Triple Campagnolo Champ Campagnolo C9 Campagnolo Veloce Velocity Dyad **DT 14G** Serfas Kevlar Belted Profile H2O Cartridge Sealed Cinelli Cork WTB or Serfas

## Adventure Veloce \$2,799

**OX** Platinum Steel Campagnolo Veloce 10x Campagnolo Veloce Tektro Cantilever Shimano Sealed Alloy 28/38/48 Shimano Triple Campagnolo Comp Campagnolo Veloce Campagnolo Veloce Velocity Dyad DT 14G Serfas Kevlar Belted Profile H2O Cartridge Sealed Cinelli Cork WTB or Serfas

## Adventure Ultimate \$3,199

**OX** Platinum Steel Campagnolo Veloce 10x Campagnolo Veloce Tektro Cantilever Phil Wood Alloy 28/38/48 Shimano Triple Campagnolo Comp Campagnolo Veloce Phil Wood Velocity Dyad DT 14G Serfas Kevlar Belted Profile H2O FSA Orbit Equipe

Cinelli Cork

WTB or Serfas



## Campagnolo:



Rodríguez)

for more information and color photos visit us on the web

at <u>www.rodcycle.com</u>

# Team Rodriguez Matt on his custom sized Rodriguez Adventure

## 'S A WORK OF ART"



"A work of art"

That's how a customer just described our NEXT-fit™ Adjustable Fit Bike when I showed it to him. We couldn't agree more. It took all of Dennis' ingenuity, and a lot of trial and error, but this is the most advanced adjustable fitting tool that has ever been created.

Our 2007 NEXT-fit™ bike is designed for accuracy, ease of operation, and extreme durability. It is designed for the professional who will use it several times a day and cannot afford to have it break down. It incorporates methods of adjustment that you would see on a heavy duty milling machine instead of a bicycle. It's made from heavy duty stainless steel, and uses all industrial grade parts. All fit adjustments are made with the turn of a handle while the rider is pedaling the bike. Now, reproducing the 'previous' position is as easy as turning a handle and can be done while the cyclist is still riding and warmed up. It also fits more riders now. We can fit people from about 4'3" to 7'2".

Visit the shop or see the bike online at <a href="https://www.next-fit.com">www.next-fit.com</a>



## TIME TO RETIRE!

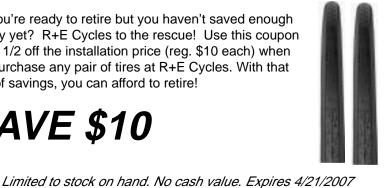
So, you're ready to retire but you haven't saved enough money yet? R+E Cycles to the rescue! Use this coupon to get 1/2 off the installation price (reg. \$10 each) when you purchase any pair of tires at R+E Cycles. With that kind of savings, you can afford to retire!

tearing up the streets of Seattle. Read his story in

our online customer scrapbook at

www.rodcycle.com

**SAVE \$10** 



If you read the owner's manual for your bike helmet, then you know that your helmet is ruined if you've ever crashed in it. Even if you've never crashed in your helmet, there's still plenty of good reasons to buy a new

one.....like.....uhm.....you got a new bike and your helmet is the wrong color.....uhm.....the old one smells like sweat......oh ya, the best reason of all is that R+E Cycles has helmets on sale now! 10% off any hemlet with this coupon.

Limited to stock on hand. No cash value. Expires 4/21/2007

## BLUE AND WHITE IS OUTA' SIGHT! 🗉

No, it's not a thinly veiled reference to the Blue and White G3's I just installed in the office, but is indeed a last ditch effort to rid ourselves of 2 Blue and White Giro Eclipse helmets that really need to be out in the sun. We have 2 size medium that for some reason have been hangin' around a while.



So, if you think Blue and White is outa' sight, and medium is your head size, we've got you covered. Reg. \$90

With Coupon Just \$38!

Limited to stock on hand. No cash value. Expires 4/21/2007

## BUMPS ON YOUR RUMP?



You've tried everything and your still not comfortable? Use this coupont to get a Tamer shock absorber seat post for 50% off at R+E Cycles. People love them in tandems and single bikes too. Limited to stock on hand. REG. \$45

With Coupon Just \$22.50!

Limited to stock on hand. No cash value. Expires 4/21/2007

## IGHTEN YOUR LOAD!



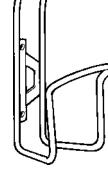
Make your ride more comfortable and lighten your bike with an Origin 8 Carbon seat post. 27.2 size only. Reg. \$65

With Coupon Just \$55!

Limited to stock on hand. No cash value. Expires 4/21/2007

With Dimension assorted colors water bottle cages. Do you like to mix it up a little? Well, now you can set your bike up with any number of assorted color water bottle cages and save 50% at the same time. Reg. \$6 each

With Coupon Just \$2.99!



## ADVENTURE

This bike has become a standard in the industry for the 'go everywhere' traveler. The Rodriguez W<sup>2</sup> Adventure is ready to conquer any terrain your heart desires. Originally designed in 1996 for Bicycle Adventurer, columnist, and writer Willie Weir before his bicycle adventure in the Balkans, this bike can do anything. It is rugged, well designed and can pack easily into a 26" X 26" suitcase for airline travel.

The Rodriguez W<sup>2</sup> Adventure has many features that you won't find on any other bike.

"This bike is set up to use whatever tire you might need to tackle the roughest roads (or non-roads). You can install from 1 slicks to 1.75" knobbies on the fly as needed.

Stand-over clearance is maximized because you never know when you'll have to stop short. Ultimate travel calls for Ultimate comfort! The sloping top tube provides a higher, more comfortable handlebar position. The bike is offered with drop or flat bars. The W<sup>o</sup> Adventure comes equipped with front and rear rack braze-ons so you can carry a mother-load of equipment, as well as 3 water bottle braze-ons. The  $W^2$  Adventure comes with a lower gear range than other touring bikes, and a crank set that will even accept lower gears. The W<sup>2</sup> Adventure is equipped with <u>S&S couplings</u>. This means it can easily be packed into a 26" by 26" suitcase (sold separately)

- True Temper OX Platinum tubing
- Available in 15 sizes (read more on page 3) to fit men and women (custom for just a \$200 upgrade)
- Available in 4 color choices (custom paint upgrade also available)
- Four different decal options



Willie Weir - The Ultimate Traveler on his Rodriguez W<sup>2</sup> Adventure



Tube Set Fork Shift Levers Brake Levers Brakes Bottom Bracket Cranks Front Derailleur Rear Derailleur Chain Hubs Rims Spokes Tires

Handle Bars

Head Set

Saddle

Tape/Grips

**OX** Platinum Aluminum SRAM X-7 Trigger Tektro ATB Tektro Cantilever Shimano Sealed Alloy 28/38/48 SRAM X-7 SRAM X-7 SRAM PC951 Velocity Sealed Bearing Velocity Aeroheat DT 14G Serfas Barista Alloy Flat Bars Cartridge Sealed ATB Grips WTB or Serfas

W<sup>2</sup> Adventure Flats

<u>\$2,799</u>

W<sup>2</sup> Adventure Mirage **\$2,799** 

**OX** Platinum Aluminum Campagnolo Mirage 9x Campagnolo Mirage Tektro Cantilever Shimano Sealed Alloy 28/38/48 Shimano Triple Campagnolo Champ Campagnolo C9 Velocity Sealed Bearing Velocity Aeroheat DT 14G Serfas Barista Profile H2O Cartridge Sealed

W<sup>2</sup> Adventure Veloce <u>\$3,399</u>

**OX** Platinum Aluminum Campagnolo Veloce 10x Campagnolo Veloce Tektro Cantilever Shimano Sealed Alloy 28/38/48 Shimano Triple Campagnolo Comp Campagnolo Veloce Velocity Sealed Bearing Velocity Aeroheat DT 14G Serfas Barista Profile H2O Cartridge Sealed

W<sup>2</sup> Adventure Ultimate \$3,799

OX Platinum Aluminum Campagnolo Veloce 10x Campagnolo Veloce Tektro Cantilever Phil Wood Alloy 28/38/48 Shimano Triple Campagnolo Comp Campagnolo 10x Phil Wood Cassette Velocity Aeroheat DT 14G Serfas Barista Profile H2O Cartridge Sealed



TB Grips
(TB or Serfas)

Cinelli Cork
(WTB or Serfas)

Conelli Cork
(WTB or Serfas)

at www.rodcycle.com

## Team Rodriguez 2005 Mt. Washington Auto Road Bicycle Hillelimb

Joseph on his Rodriguez UTB during an incredible performance at the Mt. Washington Hill Climb. Read his story in our online customer scrapbook at www.rodcycle.com

## TWO NEW PLAYGROUNDS IN TOWN

This winter we've been busy preparing photographs for the internet. Until this winter, I was the only one here that could run Photoshop to standardize the photos for the internet. This made it difficult to do a lot of photos because I also have to write all of the web pages, catalog, newsletter, ads, and software, that's all in addition to all of the bicycle projects that I am responsible for. This winter, I trained Amber to standardize photos, and then Amber trained Megan. So....we've got some great new photos for viewing, as well as 2 great new websites.



Trillium is the name of our custom bicycle line. www.trilliumcycles.com is a website that highlights some of the exotic custom bikes that we've built

over the last year. Hope you have a high speed connection because the photos at trilliumcycles.com are high resolution and they are sweet!



## www.next-fit.com

Next-fit<sup>™</sup> is our complete bicycle fitting system. Over the last 30 years, we've become known for pioneering new methods of fitting people to bicycles. We've developed these methods in order to provide our customers the most comfortable, high performance bicycles possible. Over the last couple of years, professionals who offer bicycle fitting services have been approaching us with requests to purchase the fitting system that we use (our NEXT-fit™ system).

You asked for it, you got it!

This year, we've developed a package that will be available to other fitting professionals. Professionals interested in using our NEXT-fit™ system should visit <u>www.next-fit.com</u> for the details.

## SMILEY'S ONE ONLY COUPON SPECIALS!!

A couple of years ago, we accidentally ordered 1 front rack designed specifically to fit on a mountain bike suspension fork. Unfortunately, we don't sell mountain bikes with suspension forks, so why we ordered it is a mystery to me. Anyway, it's a \$60 rack that we're going to let go for just \$10! That's one great price for one great rack!

JUST \$10!!

NE GREAT RACK! REMEMBER THE 1980'S

I do! C'mon, don't you member the snake skin boots (or shoe boots for you posers)? Totally awesome dude! Well, if you like Terry saddles, and you still kind of wish you could go out in public in your 1980's snake skin, here's a deal for you. We've got one snake skin Terry Liberator saddle left (probably from the 1980's) but it's brand new. Switch the iPod to your 'all whitesnake and Ratt' playlist, sit down on your killer new saddle and ride on! You'll have the same style and confidence you had in your 1980's snake skin, but no one will laugh at you because it will be under your....well....behind. Was \$40



JUST \$10!!

Limited to stock on hand. No cash value. Expires 4/21/2007

## TIME TO SELLATHIS SELLE!

Limited to stock on hand. No cash value. Expires 4/21/2007

The Selle San Marco Island Saddle is a \$60 seat. Why we have it I don't know. someone obviously thought we needed one for stock, but it's been hanging around for 2 years, and I just want it to go.

Call me crazy, but I'm going to sell this puppy for just \$25!!



## With Coupon Just \$25!

SAVE \$35!!!

Limited to stock on hand. No cash value. Expires 4/21/2007

We've had a couple of these little bike light sculptures around the shop forever, and now we're giving them to you for \$10!! Reg. \$60

We've only got 1, so you must hurry!

With Coupon Just \$10!

SAVE \$50!!!!



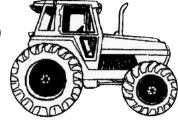
Limited to stock on hand. No cash value. Expires 4/21/2007

We've got a seat for it! The Sella Royal Ultra-big, ultragel with springs. This seat is great for that 'I would

Limited to stock on hand. No cash value. Expires 4/21/2007

ride if they made a great big seat like they used to' kind of person. Reg. \$50 (Only one, so hurry in!)

> With Coupon **Just \$10**



Last and definitely least is the Knox Lock, mini U-lock. Don't know where, why or how, just know that we have one and it's priced to go. Reg. \$30



With Coupon Just \$8!

## ESCAPE ARTIST

It seems that several of our customers disappeared last summer!

Not to worry though, they've been returning with some remarkable stories of their experiences. It seems that they were disappearing to places like France, England, Spain, Italy, Boston, New York state, etc....

They took their lightweight, high performance Rodriguez bicycles with them. They spent days cycling the countryside, and evenings enjoying whatever culture the area had to offer.

The bike that made it all possible? The new, American made, Rodriguez Houdini line. The Houdini is not a touring bike, but a high performance Sport/ Race bike that breaks down easily to fit into the same 26"X26" suitcase (sold separately) as our famous 'Ultimate Travel/Touring Bike'. This enables you to fly with your bike anywhere, avoiding the charges and nuisance of hauling your standard bike.

If you're a bicyclist who wants to travel with your bike for business or pleasure, but you still want to travel light, this bike is for you! It's the perfect bike for fast and light day touring while continent hopping.

This frame is made from comfortable, lightweight OX Platinum tubing, and comes in 4 different paint options at no extra charge. Custom paint jobs or colors are also available. And if that's not enough, we have 4 different decal options to choose from as well. It is available in 15 production sizes to fit men and women, or custom sizing for just a \$200 upgrade.

So, if you'd like to become an escape artist to perform your own disappearing act, why not give us a call to talk about the new Houdini bicycles from Rodriguez?



Houdini Mirage \$2,699

Tube Set Fork Shift Levers Brakes Bottom Bracket Front Derailleur Rear Derailleur Hubs Rims Spokes Tires Handle Bars Head Set Tape Seat Post

**OX** Platinum Profile carbon fiber Campagnolo Mirage Ergo 9x Tektro Dual pivot FSA Omega MegaExo FSA Omega MegaExo Campagnolo Champ Triple Campagnolo Champ Triple Formula Sealed Bearing Velocity Aerohead DT 14G Serfas With Kevlar Belt Profile H2O Cartridge Sealed Cinelli Cork Alloy

WTB or Planet Bike

Houdini Veloce \$3,199

**OX** Platinum Profile carbon fiber Campagnolo Veloce 10x Campagnolo Veloce FSA Omega MegaExo FSA Omega MegaExo Campagnolo Comp Triple Campagnolo Comp Triple Easton Vista Easton Vista Easton Vista Serfas With Kevlar Belt Profile H2O Cartridge Sealed Cinelli Cork Carbon WTB or Planet Bike

Houdini Chorus \$4,799

**OX** Platinum Profile carbon fiber Campagnolo Chorus 10x Campagnolo Chorus FSA SLK MegaExo FSA SLK MegaExo Campagnolo Chorus Campagnolo Chorus Easton Circut/FSA RD-400 Easton Circut/FSA RD-400 Easton Circut/FSA RD-400 Vredstien Fortezza FSA Carbon K-force FSA Orbit X Cinelli Cork Carbon Vitesse Highway Two



for more information and color photos visit us on the web

at www.rodcycle.com

Saddle

# Team Rodriguez

I told you this bike can go anywhere! Bruce traveled to prehistoric times on his Rodriguez UTB Tavel bike. To read he and his wife's (not pictured) complete story, visit our online customer scrapbook at www.rodcycle.com

## Bye Bye Beige

Since joining R+E Cycles back in the 1980's, I've spent a whole lot of time sitting behind a computer. My personal computers work as a team....one at home, and one at the office. They communicate over a network that more or less keeps them synchronized.

Over the years, I've used a plethora of different computers to write, layout and produce our newsletter, catalogs, website etc... Although I have harnessed the power of several different models of computers, it occurred to me the other other day that, aside from being Apples, they all have had one cosmetic thing in common..... the color beige. Last week, I purchased 2 computers (one for home

and one for work) to replace my old work horses. Neither one is beige :- ( My new office computer (a 2004 iMac) looks more like a TV than a computer and my new Mac mini at home looks about the size of a book (just 8" X 8" X 2") . I won't be climbing in to these machines anytime soon.

I have always liked the beige, bulky, business look of these dinosaurs. Both of my current computers (manufactured in 1997~98) are huge and beige. The monitors are unapologetic, enormous monstrosities that I had to build special heavy duty stands to hold....

The computers themselves are extra huge too. The G3 Minitower (as Apple ironically named it that 10 years ago when it was manufactured) would make any modern tower shake in it's boots with it's intimidating, extra wide body. Even the desktop model I use at home would stack up in sheer size against any modern tower if you set it on its side. These machines are great! If you need to work on 'em, you just grab your tools

Well, since an end of an era has been reached (ie. the beige beauties are heading out to pasture), and computer updates have consumed an enormous amount of my winter, I thought it fitting to pay a small tribute to the work horses that have dawned my desktops over the last 19 years. Thanks guys for a job well

## Office

1988 Macintosh 512 (office only).

1989 - 1996 Macintosh II with 21" Radius Black & White monitor

1996 - 1998 Macintosh Powermac 7200

1998 - 2003 Macintosh 6400

2003 - 2007 Macintosh G3 Minitower

## Home

1992 - 1996 Macintosh Ilfx with full screen Radius Pivot monitor

1996 - 1997 Macintosh Quadra 660AV

1998 - 2007 G3 beige desktop

If all goes well, as soon as this newsletter is done, the G3 minitower will be retired (I'm giving it to a friend as an iTunes and internet machine) and it's replacement will be installed as my last computer upgrade for the winter. See you on the other side!

## MANAGE YOUR MONEY!

Buy your cold weather gear now and save big! Use this coupon to save 20% off any of our neoprene booties that we have in stock now!

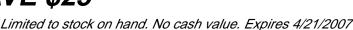
*SAVE 20%* 

Limited to stock on hand. No cash value. Expires 4/21/2007

Are you upgrading to Vista? Wouldn't it be nice if someone else did the install for you? Use this coupon to get one free Sigma

BC506 reg. \$25) computer when you pay for the \$25 install! Maybe it's not Vista, but it'll be a lot of fun anyway.





## ARMED TO THE TEETH!

Well, to the shoulders anyway. Use this coupon to shop early, way early I hope, for a great pair of arm warmers.

**SAVE 20%** 



Limited to stock on hand. No cash value. Expires 4/21/2007

Over the years, we've been your headquarters for the Burley jacket. I still haven't found a jacket I like as well as the Burley jacket, but unfortunately, they went belly up, and the Burley jacket is a thing of the past. We happen to have a few left in small and xs sizes, so if you fit the jacket, I suggest you come in and buy it. Reg. \$160

With Coupon Just \$85

Limited to stock on hand. No cash value. Expires 4/21/2007

....on next winter with a great deal on leg warmers. I know it seems nuts to buy leg warmers in the spring, but it's even more nuts to pass up a deal like this one!

*SAVE 20%* 



## Here's a deal on a nice plain blue or red

jersey. No flashy designs to clutter up your look. During the season, everyone can use a few extra jerseys. Short sleeve, breathable fabric, and just in time for spring. Reg. \$50

With Coupon Just \$39



## PERFECT BLEND

COMFORT The Rodriguez S3 - The frames that 'STEEL' the show...

Our Rodriguez customers are loving their new S3 bikes! A Rodriguez S3 frame is as light or lighter than an aluminum, titanium or carbon fiber frame, but the ride is the same feel as that comfortable, nimble, high performance steel bike that you loved so much back in the day! You see, the S3 rides like a steel frame because it IS a steel frame! With a Rodriguez S3 hand-built frame, you don't have to compromise weight for comfort anymore.

"When I ordered the bike I stated that I wanted a bike and comfort. You guys thanks for building one of the best bikes on the planet!"

Mike M.- after riding

230 miles on his Rodriguez S3

<u>You won't believe your finger!</u> Come by the shop and lift a complete steel S3 Rodriguez bike that weighs less than 14 pounds (pedals, bottle cages and all), ready to ride!

Open up a can of whoop ass, and hit the road with a vengeance! The Rodriguez S3 is your bike if you'd like to send your buddies 'off the back' for a bit. Your friends will marvel as you step off your comfortable, steel frame after a long ride, and can still sit down for a beer

without screaming in pain. Handbuilt with True Temper S3 steel (made in the USA) tubing, Campagnolo Chorus Carbon equipment, handbuilt Spartacus Pro wheels, Alpha Q fork, and your choice of 4 stock paint designs (plus

PERFORMANCE



Rodriguez S3 Veloce \$3,299

Frame True Temper S3 Rear Derailleur Veloce Front Derailleur Veloce Shift/Brake levers Veloce Ergo 10x Brakes Veloce Cranks FSA Omega MegaExo FSA cartidge bearing Head Set Wheels Easton Vista Bars Profile H2O Profile Boa Stem Black Cinelli Cork Bar tape Serfas Seca Tires Seat post Alloy WTB Speed V Seat

Rodriguez S3 Chorus \$4,699

True Temper S3

Profile AC
Chorus Carbon
Chorus
Chorus Carbon Ergo 10x
Chorus
FSA SLK MegaExo
FSA Orbit X
FSA Rd-400/Easton Circuit
FSA K-Force Carbon
FSA OS115
Black Cinelli Cork
Vredstein Fortezza Tri-comp
Origin 8 Carbon Fiber
Vitesse

Rodriguez S3 Record \$6,499

True Temper S3
Profile AC
Record Carbon
Record
Record Carbon Ergo 10x
Record
FSA MegaExo Ceramic
FSA Orbit X
Campagnolo Eurus
FSA K-Force Carbon
FSA OS115
Black Cinelli Cork
Vredstein Fortezza Tri-comp
FSA K-Force Lite
Vitesse

-Campagnolo



Rodríguez)

for more information and color photos visit us on the web

at www.rodcycle.com

## Team Rodriguez

Stacia on her Rodriguez S3 during 'her best Ironman ever' in Hawaii. Read more in our online customer scrapbook at <u>www.rodcycle.com</u>

## We Have The Best Customers In The World

Over the winter, a few different organizations have approached us about team sponsorship. Apparently some shops and manufacturers give extra service to people that race. We've come to realize that our team is really our customers. Why not give the "stop everything and help out" service to our everyday customers that support our shop? Throughout this newsletter you'll see tributes to just some of our customers that we consider to be Team Rodriguez. If you have a great story to tell or some photos you'd like to share, send them my way. We'd love to have you as part of our customer scrapbook as well.



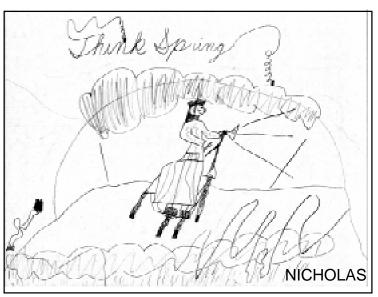
Bruce E. smiling on RAMROD with his new Rodriguez S3. Read his whole story in our online scrapbook at www.rodcycle.com

As spring bounces back in and the bicycle season picks up again, I'd like to take a moment to thank all of you for choosing us to be your bike shop. The last 4 seasons have truly been sensational

As a small manufacturer and bike shop, we couldn't survive without the support of our customers. Our advertising budget is limited to 4 or 5 newsletters each year, a website and a few very small ads in the Bicycle Paper. We rely heavily on word of mouth as a main form of getting the word out. Every day a new customer comes into the shop and says that a friend of theirs sent them in. Thanks again, and I hope to have many more seasons like the last few.

Thanks for making our jobs so much fun!

-Dan



## A LONG AWAITED SPRING RETURNS

## ARE YOU METRO NATURAL?

If you live in Seattle you are. That's the new slogan our Mayor has coined to replace 'Jet City'. In celebration of the new tag line, we're offering the original (2006 model) Metro handle bar bag at a great discount! It's compact, quick release, stylish, and comes with a carrying strap. Reg. \$40

**SALE \$29** 

Limited to stock on hand. No cash value. Expires 4/21/2007

## STUCK IN THE MUCK!

Do you ever get stuck in the muck? Use the headlands mudslide emergency strap on fender to keep the muck off of you! Easily velcros to your downtube and keeps lots of

muck from reaching your 'New Jersey'. It even works well on mountain bikes with suspension forks. Reg. \$12

With Coupon Just \$8.99

Limited to stock on hand. No cash value. Expires 4/21/2007

## FORTYAND FABULOUS!

If you ride 40 centimeter handlebars, we've got a deal for you! We have a few pair of FSA K-Wing, incredibly comfortable handlebars (yes the ones we've been telling you about) that are slightly used. They are in excellent shape, and come with warranty, and you'll save 50% on the original price! Reg. \$280 (or \$500 installed)



With coupon Just \$140 (or \$320 installed)

Limited to stock on hand. No cash value. Expires 4/21/2007

## BREAK WIND LIKE A PRO!

Get ready for triathlon season now! Profile Airstryke clip on aero bars will mount right to your existing bars and give you the ability to 'break wind like a pro'. Reg. \$100

With Coupon Just \$79



Limited to stock on hand. No cash value. Expires 4/21/2007

## SHADES OF GRAY

Shades of gray is sometimes what you get in the Seattle summer. Not to worry though, Serfas sunglasses come with 4 pair of lenses so you'll have a pair of shades for any lighting condition. Reg. \$50



With Coupon Just 44.99

Limited to stock on hand. No cash value. Expires 4/21/2007

## A BUG IN YOUR EAR

Helmuffs are the best way to keep bugs out of your ear. Maybe it's not bugs your worried about. Helmuffs keep the cold out too, and even in the spring it's still cold in the mornings. Helmuffs stay on your helmet straps and keep your ears toasty. Reg. \$15

With Coupon Just 11.99



## MILESTONE

Over the last 3 decades our customers have come to us for proper fitting handmade Rodriguez bicycles. This has

## INDIVIDUAL

become a specialty of ours. The last three years we have seen quite a few customers who wanted something more specific than a great fit or a custom paint job. These customers wanted us to build them the 'milestone bike' that they have fantasized about for years. Some were wedding gifts, anniversary gifts, retirement gifts, and some were just because

they wanted the best. Since we have a complete frame building shop, a phenomenal paint shop, and probably the most experienced team in the country, it made sense that they would come to us.

## Introducing the Trillium...

The Trillium line is more than a custom size and paint job. This is the bike you've been dreaming of all of your life. Each Trillium is built for one individual rider to the precise specifications they desire. Paint, parts, materials, even decals... nothing is left to defaults. We've built Trillium Cyclocross bikes, travel bikes, single speed mountain bikes, as well as 14 pound road bikes.

Since every Trillum is different, we have no specifications to list here. Visit <a href="https://www.trilliumcycles.com">www.trilliumcycles.com</a> for high resolution photos of some of the Trilliums we've built...that is...if you dare.



for more information and color photos visit us on the web

www.trilliumcycles.com

## The Trillium Outlaw

Sorry professional racers, this bicycle has been banned by the UCI. It's considered an unfair advantage to race a bicycle this

Do you need a carbon fiber frame to get your bike weight below 15 pounds? Most people think so. How about tubular tires (the kind that are glued onto the rim)? Sure they're really light, but they're not practical for everyday riding. What about tearing the leather off of your seat, or riding without water bottle cages? That would lighten up the bike, right? How about drilling extra holes in the components, or riding with downtube shifters instead of new integrated shifting? Believe it or not, these are just some of the things that people will do to make their bike light....really light....like too light to race professionally.

Scott started talking with me about making a really light Rodriguez Trillium bike to have on the shop floor this season. A bike with all stock parts, and no crazy modifications (no extra holes drilled in the components, and the leather still on the seat). We've built a few of these for customers, but never one to put on the floor. When I over heard some guys in a coffee shop talking about their 17 and 16 pound carbon fiber bikes as if they were the lightest bikes ever built, I realized that we should have one of these on the shop floor for people to see.. Scott was right. It's one thing for us to tell you that we can build a sub 15 pound bike (including pedals and bottle cages), and it's another thing to lift it for yourself, and see it weighed on a digital scale right before your eyes.

## Paper Doesn't Refuse Ink

My Father-in-law always says "paper doesn't refuse ink". I've learned that he's right. Just because it's printed in a catalog, doesn't mean that a bike is as light as is says. I've seen bikes that weigh over 3 pounds more than their stated catalog weight. On occasion, I've pressed the issue with the sales rep. They usually said something like "I'm sure that was the weight before pedals" or "that was probably the weight for a smaller sized frame" or "you can't trust that scale". (I know my scale was right)

## **Nothin' Up Our Sleeve**

This bike is one of our medium sizes (roughly equivalent to a 54cm frame), has 700c clincher wheels, Speedplay pedals just like the ones that many of us ride everyday, and a water bottle cage on it before weigh in. The shifters are modern integrated design, and all the components are stock without modifications.

## **Trust but Verify**

If you've got friends that are constantly telling you about their super light weight carbon fiber or titanium bike, come by the shop with them sometime, and we'll weigh it for them on our digital scale. That way, they can be sure that it's lighter than a steel bike (wink wink), and that their sacrifice of ride quality was worth it.

## No Sacrifice!

The Trillium Outlaw gives you all the bragging rights of having the lightest bike, as well as the most comfortable and best fitting bike in the pack. The Outlaw rides comfortable like a steel bike because it is a steel bike.





6 year old, 39 pound Grace, lifting the Trillium Outlaw all by herself

## PUMPACTION!

The Joe Blow Pro is by far the fastest pump in the west! It's our favorite and soon to be your favorite. We're making you an offer you can't refuse. Reg. \$70

**SALE \$59.99** 

GETA GRIP!

Get a grip and save \$\$ while you do it! Use this coupon to get a pair of Rodriguez Gel padded cycling gloves for just \$19.99. Reg. \$25

Rodriguez Gel Gloves

Limited to stock on hand. No cash value. Expires 4/21/2007

## SHAKIN' IN YOUR BOOTS?

Limited to stock on hand. No cash value. Expires 4/21/2007

If you're shakin in your boots, you're going to want a pair of Superfeet insoles. I've got them in my boots right now, and my feet are resilient. Reg. \$34.99

With Coupon Just \$29.99

Limited to stock on hand

Limited to stock on hand. No cash value. Expires 4/21/2007

## FIVE FINGER DISCOUN

Use this coupon to get a pair of Airus winter gloves for the regular price of just \$34.99 and we'll give you a second pair for FREE!!

> FREE Winter Gloves *\$35 Value*

A Hollywood bike rack is a great,

around. Use this coupon to get

one for just \$55! That a savings

easy way to haul your bikes

of \$15. Reg. \$60

Limited to stock on hand. No cash value. Expires 4/21/2007

Limited to stock on hand. No cash value. Expires 4/21/2007

Headlight season is just about over, so you can save big now for next winter. Use this coupon to save 25% off any Cygolite product we have in stock (sorry no special orders).

*SAVE 25%* 

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RECHARGEABLE

**6VOLT BATTERY** 

**SAVE \$15!!** 

Limited to stock on hand. No cash value. Expires 4/21/2007

. . . . . . . . . . . . . . .

Tandem riding, for the most part, is about having

fun. Whether you're riding with your children, spouse, or just a good friend, a tandem equalizes the abilities of the riders and makes the ride more about the experience.

At R+E Cycles, we have 34 years of designing, building and riding tandems behind us. This has given us a broad range of experience which enables us to create the perfect tandem for you. I've always said that when you buy a bike, you're also buying a relationship with the shop and the manufacturer of your bike. This is especially true with tandems. When you take a personalized test ride with us, you'll see why RODRIGUEZ tandems have stood the test of time!

Comfort is the key to a good tandem. If the fit isn't comfortable, it doesn't matter what the components are. At R+E Cycles, comfort is key that drives the design. We strive to achieve the perfect fit for each of you and the proper level of "cush" depending on your needs.

The Rodriguez Toucan tandems have all of that 'hand-built' quality that you've come to know us for, and are an excellent value. Like all Rodriguez bikes, every Toucan tandem is hand-built, one at a time, right here in Seattle. We guarantee fit and fun on every one. 3 production sizes + custom size for just \$400 extra. 4 paint options + custom and 4 different decal styles. Wow! That's a lot of different options.



The Toucan comes in standard, and a travel version. The travel version uses the same S&S couplings as the Houdini and W2 Adventure to pack down easily into 2 26"X26" airline standard suitcases.



Toucan Sport \$3,899

Head set Brake/Shift levers Cranks Brakes Stoker stem Front Derailleur Rear Derailleur Bar tape Tires Bottom brackets Rims Rear Hub Front hub Wheels Handle bars Seat Posts Spokes Cogs

Cartridge Sealed Bearing Campagnolo Mirage Ergo 9x Sugino Tandem Alloy Cantilevers Rodriguez adiustable Shimano Sora Campagnolo Champ Cinelli Cork Serfas Kevlar Belted Shimano Sealed Weinman Zac 19 Phil Wood Cassette Phil Wood Handbuilt w/3- year warranty Profile H2O Alloy 27.2 DT stainless steel Hyperglide cassette WTB Speed V/Planet Bike

Toucan SL\$4,499

FSA Orbit XL II Campagnolo Veloce Ergo 10x Sugino Tandem Alloy Cantilevers Rodriguez adiustable Shimano Sora Campagnolo Comp Cinelli cork Serfas Kevlar Belted Phil Wood Velocity Aero Heat Phil Wood Cassette Phil Wood Handbuilt w/3- year warranty Profile H2O Alloy 27.2 DT stainless steel Hyperglide cassette

WTB Speed V/Planet Bike





-lampagn<u>olo</u> odríguez

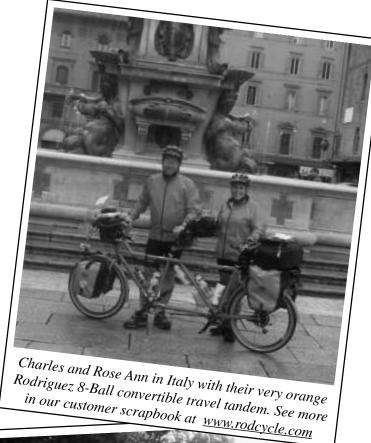
for more information and color photos visit us on the web

at www.rodcycle.com

Seats

## RIDING IS MORE FUN IN PAIRS

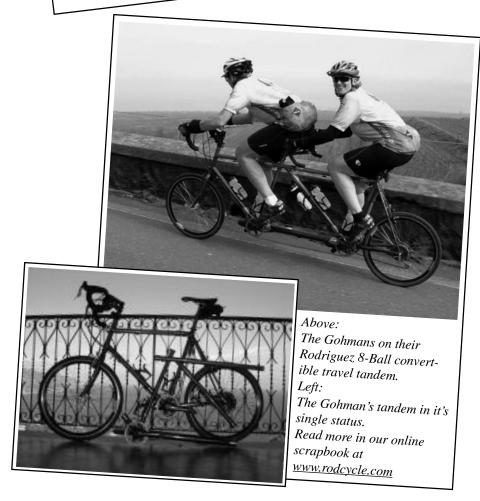








Dave and Joanne on their trip of a lifetime. Lots of great stories from Dave and Joanne in our online customer scrapbook at www.rodcycle.com



## MESSAGE FROM MARS UPGRADE YOUR CO-MOTION TANDEM

An R+E Cycles customer favorite is this cool flashing tail light that will bolt right onto your

rear rack. It also comes with a belt clip if you prefer to clip it right onto your bag instead. The Mars 2.0 tail light is reg. \$20

*SALE \$14.99* 

Limited to stock on hand. No cash value. Expires 4/21/2007

Your sweat will be in the gutter with a Halo headband. Halo headbands have a 'gutter' like thing on them to keep the sweat from just running down into your eyes. That is...if you sweat. Reg. \$15

*SALE \$12.99* 



Limited to stock on hand. No cash value. Expires 4/21/2007

If you own a Co-Motion tandem and you've been wondering if one of the new Bushnell 140 gram, easy to adjust eccentric will slide right in there, we've got good news for you. So many of you Co-Motion owners were inquiring that I finally called Co-Motion to verify their spec. I'm not

familiar with the eccentric that Co-Motion uses, but one thing I'm told is that it is difficult to adjust when used with a modern Mega-Exo style bottom bracket. The Bushnell bottom bracket takes care of this problem, and lightens your bike up as well. Read more about the Bushnell eccentric on our website www.rodcycle.com under 'stuff we make'.



The part usually retails for \$130 plus installation. We're offer a competitive upgrade price of just \$120 including installation for any Co-Motion conversion. Call 206-527-0360 to schedule your tandem for a conversion.

> Competitive Upgrade Just \$120

## LIMITL

R+E Cycles began as a custom bike shop. We've been building custom bicycles for 34 years now. Although we have several models of production bikes in our line-up, we've never lost focus on the custom area of the business. In fact, in 2006, we built more custom bicycles than we ever have in the past. So, if you don't see what you need in this brocure, always remember that at R+E Cycles, the possibilties are limitless.

If it has to to with bicycles, we've probably built one. This winter we built a 'bicycle built for 4', wich converts to a bicycle built for 3, or 2, and the whole thing comes apart for packing into suicases. Last year we built a travel triple that can convert to a tandem, and fit into travel suitcases (pictured below). We've built nearly a dozen of our 8-ball convertible tandems to date.

Below are a few highlights of some of the bikes that you



Kevin, Dominik and Susan with theirRodriguez travel triple/tandem on tour in France. Read about their travels in our online customer scrapbook at www.rodcycle.com



Fully Lugged Classic Road Bike With Full Internal Cables and Stainless Head Badge





15 Pound Triathlon Race Bike